

JOHN HAY MANAGEMENT CORPORATION
Interim Performance Scorecard

Performance Scorecard				JHMC Submission			CGO-A Evaluation		Supporting Documents	Remarks
Indicator	Formula	Weight	Rating Scale	Targets	Actual	Rating	Score	Rating		
MFO 1: Asset Management Services										
Quantity 1: Number of proposal/s for Barangay Segregation submitted to the BCDA Board	Number of proposal/s	5%	All or nothing	1	6 (Brgys. Upper Dagsian, Sta. Escolastica, Greenwater, Country Club Village, Outlook Drive and Lucnab)	5.00%	6 (Brgys. Upper Dagsian, Sta. Escolastica, Greenwater, Country Club Village, Outlook Drive and Lucnab)	5.00%	<ul style="list-style-type: none"> Letter to BCDA submitting the proposed clustering plan Clustering Plan submitted to BCDA 	<ul style="list-style-type: none"> JHMC submitted 1 proposal as targeted, but this covering six Barangays in the same cluster.
Quantity 1: Number of Proposal/s for Property Disposal submitted to BCDA Board	Number of proposal/s	5%	All or nothing	1 (for 0.8 ha.)	3	5.00%	3	5.00%	<ul style="list-style-type: none"> Terms of Reference 	<ul style="list-style-type: none"> Includes the following: (a) TOR for the Voice of America log homes; (b) Sheridan Drive Center and (c) Mini Hydropower Plant
Financial 1: Revenue generated from Ticket Sales at the Historical Core	amount in ₱	10%	(Actual / Target) x Weight	₱2.07 Mn	₱2.785 Mn	10.00%	₱2.785 Mn	10.00%	<ul style="list-style-type: none"> Revenue report signed by the Treasury & Investment Officer and Finance Manager 	<ul style="list-style-type: none"> Remitted to BCDA in line with the Revenue Sharing Scheme
Financial 2: Remittance of Collections from Lease Rentals of BCDA assets	amount in ₱	15%	(Actual / Target) x Weight	₱25.3 Mn	₱27.790 Mn	10.00%	₱27.790 Mn	10.00%	<ul style="list-style-type: none"> Revenue report signed by the Treasury & Investment Officer and Finance Manager 	<ul style="list-style-type: none"> Remitted to BCDA in line with the Revenue Sharing Scheme
<i>Sub total</i>		30%				30.00%		30.00%		
MFO 2: Environment, Forest and Watershed Management										
Quality 1: Compliance of JHMC to	Zero Notices of Violation issued to	10%	All or Nothing	Zero	Zero	10.00%	Zero	10.00%	<ul style="list-style-type: none"> Certification Signed by VP and COO of 	<ul style="list-style-type: none"> Supporting document is sufficient

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Environment and Forestry Standards, Laws, Rules and Regulations in the John Hay Special Economic Zone (JHSEZ)	JHMC by the MMT								JHMC and Conformed by the Chairman of the Multipartite Monitoring Team	
Quantity 1: Compliance of JHMC to National Ambient Air Quality Standards on Particulate Matter 10 (PM 10) within the JHSEZ	Non-exceedance to the standard national value set for Particulate Matter 10 (PM10)	15%	(Actual / Target) x Weight	<80 µg/NCM	23.75 µg/NCM	10.00%	24.25 µg/NCM	10.00%	<ul style="list-style-type: none"> Quarterly report from DENR 	<ul style="list-style-type: none"> 1st quarter average for the 2 sampling stations is 21.00 µg/NCM 2nd quarter average is 28.50 µg/NCM 3rd quarter average is 17.50µg/NCM 4th quarter average is 30.00µg/NCM
<i>Sub total</i>		30%				30.00%		30.00%		
MFO 3: Regulatory Services										
Quantity 1: Number of Accredited Enterprise in the JHSEZ	Absolute number	5%	(Actual / Target) x Weight	115	117	5.00%	117	5.00%	<ul style="list-style-type: none"> List of accredited enterprise 	<ul style="list-style-type: none"> Supporting document is sufficient
Quantity 2: Increase in the number of jobs generated in the JHSEZ	Absolute number	5%	(Actual / Target) x Weight	3,900	4,176	5.00%	4,176	5.00%	<ul style="list-style-type: none"> Consolidated Report on Employment in the JHSEZ for the years 2014 	<ul style="list-style-type: none"> JHMC conducts job fares, advertisements and helps match applicants with the requirements of locators 90% is from the Benguet - La Trinidad, Itogon, Sablan, Tuba and Tublay (BLISTT) area
Timeliness 1: Issuance of Permit to Operate (PTO)	For renewals: 30 minutes; For	5%	(Actual / Target) x Weight	30 mins. for renewal	13 mins. for renewal	5.00%	13 mins. for renewal	5.00%	<ul style="list-style-type: none"> Summary of PTO for renewal 	<ul style="list-style-type: none"> Supporting documents are

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for Business Enterprises in the JHSEZ from the date of receipt of complete documents	new/start-up business: 30 calendar days			30 calendar days for start up	6.2 calendar days for start up		6.2 calendar days for start up		and start-up • Copies of issuance of permit to operate for Business Enterprises in the JHSEZ	sufficient
Timeliness: Issuance of Certificate of Environmental Compliance (CEC) in the JHSEZ	100 percent of application for CEC issued within 30 days	5%	(Actual / Target) x Weight	100% issued within 30 days	100% (83/83)	5.00%	100% (83/83)	5.00%	• Summary of CEC processed by EMD • Copies of Certificate of Environment Compliance (CEC)	• Average processing time of 2.3 days • The methodology was validated during the Ocular Visit • Only 83 out of 117 locators that are within the area of JHSEZ and subject to environmental regulation were included
Financials: Revenue generation from Regulatory Fees in the JHSEZ	Increase in revenue from regulatory fees (in PhP)	10%	(Actual / Target) x Weight	₱1.6 Million	₱2.095 Million	10.00%	₱2.095 Million	10.00%	• Schedule of collections	• Remitted to BCDA in line with the Revenue Sharing Scheme
<i>Sub total</i>		30%				30.00%		30.00%		
General Administrative Services (GAS)										
Quality: Number of processes manualized	Number of processes	7.5%	(Actual / Target) x Weight	4 ¹	4 ²	7.50%	4 ³	7.50%	• Copies of the Operations Manual • Memo submitted to the Board	• Supporting documents are sufficient
Quality: Compliance Rate to	Number of COA	2.5%	(Actual / Target) x	100%	100%	2.50%	100%	2.50%	• Photocopy of the Audit	• Supporting documents are

¹ Includes the Manuals of Legal Department, Office of the Corporate Secretary, Administrative Services Department, and Finance Services Department

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Auditing Rules and Regulations	observations Acted Upon / Number of COA Observations Raised		Weight						Observation Memorandum (AOM) received in CY 2014 <ul style="list-style-type: none"> • Photocopy of JHMC's response to the Audit Observation Memorandum Received in CY 2014 	sufficient
<i>Sub total</i>		<i>10%</i>				<i>10.00%</i>		<i>10.00%</i>		
Total of Weights		<u>100%</u>				<u>100.00%</u>		<u>100.00%</u>		